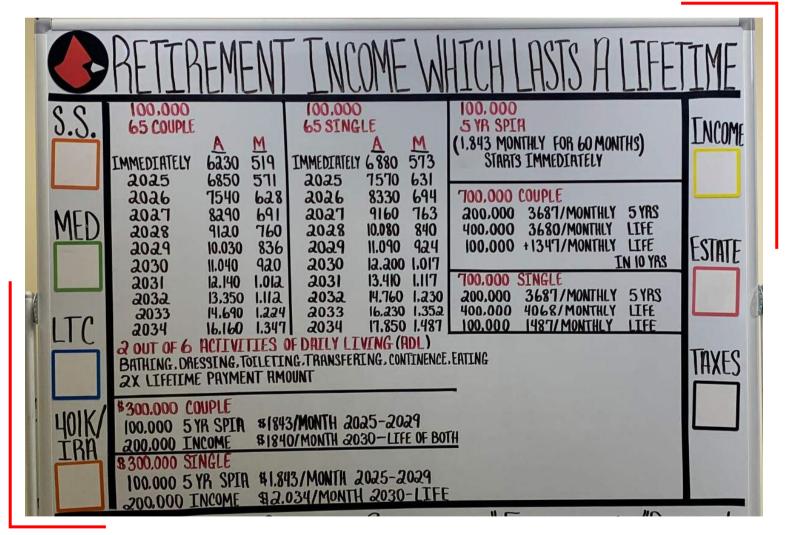


CARDINAL ADVISORS

# **Retirement Income Which Lasts A Lifetime**

Hans and Tom use the following illustrations to discuss retirement income in the video entitled "Retirement Income Which Lasts A Lifetime".



The information and opinions contained herein are provided by third parties and have been obtained from sources believed to be reliable, however, we make no representation as to its completeness or accuracy. The information is not intended to be used as the sole basis for financial decisions, nor should it be construed as advice designed to meet the particular needs of an individual's situation. Content is provided for informational purposes only and is not a solicitation to buy or sell any products mentioned.

Any examples used are for illustrative purposes only and do not take into account your particular investment objectives, financial situation or needs and may not be suitable for all investors. It is not intended to project the performance of any specific investment and is not a solicitation or recommendation of any investment strategy.

Jan 2025



Thomas Griffith tom@cardinalguide.com (704) 998-8644



# **Income Annuity Quotes**

Convert your retirement savings into guaranteed lifetime income

Prepared for: Show Note



For Show Note • By Thomas Griffith • NPN 17072599 • On 12/06/2024

1 of 5

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DETAILS	
Annuity Type	Certain Only
Fund Type	Traditional IRA
Guarantee Type	Certain Period
Purchase Date	12/06/2024
Payment Frequency	Monthly
Income Start Date	01/06/2025
ROP before Income Start Date	No
Premium	\$100,000
Certain Period	5 Years

PRIMARY ANNUITANT					
Name	Show Note				
State	NC				
Gender	Male				
Birth Date	12/06/1959				

For Show Note • By Thomas Griffith • NPN 17072599 • On 12/06/2024

2 of 5

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Carrier	Monthly Income	Monthly Taxable	Guaranteed To End Of
Athene Annuity and Life Company A+ Annuity: Athene Activate	\$1,843.50	\$1,843.50	12/20/2024
American National Insurance Company A Annuity: Retail	\$1,822.26	\$1,822.26	12/13/2024
Midland National Life Insurance Company A+ Annuity: Default	\$1,821.08	\$1,821.08	12/13/2024
North American Company for Life and Health A+ Annuity: Default	\$1,821.08	\$1,821.08	12/13/2024
EquiTrust Life Insurance Company B++ Annuity: Limits	\$1,818.42	\$1,818.42	12/07/2024
New York Life Insurance and Annuity Corporation A++ Annuity: Limits	\$1,816.50	\$1,816.50	12/20/2024
Penn Mutual Life Insurance Company A+ Annuity: Retail	\$1,810.67	\$1,810.67	12/20/2024
Minnesota Life Insurance Company A+ Annuity: Limits	\$1,806.84	\$1,806.84	12/20/2024
Nationwide Life Insurance Company A+           Annuity: Income Promise Select	\$1,798.07	\$1,798.07	12/20/2024
Global Atlantic Financial Group A Annuity: Retail (Non-Advisory)	\$1,796.97	\$1,796.97	12/20/2024
Mutual of Omaha Insurance Company by United of Omaha A+ Annuity: Limits	\$1,790.48	\$1,790.48	12/13/2024
Sagicor Life Insurance Company A- Annuity: Retail	\$1,781.90	\$1,781.90	12/13/2024
Annuity: Standard - All states except NY	\$1,709.63	\$1,709.63	12/13/2024

### Notes

### American National Insurance Company:

Product offers liquidity options and other features, subject to availability.

### Midland National Life Insurance Company:

For more information, please contact our Midland National Sales Desk. • If you are with a Broker Dealer: (833) 451-7692 • If you are an Independent Insurance Agent: (877) 586-0241

### North American Company for Life and Health:

For more information, please contact our North American Sales Desk at (866) 322-7066.

### New York Life Insurance and Annuity Corporation:

If annuity payouts, withdrawals, and other distributions are taken prior to age 59½, a 10% penalty tax may apply.

Penn Mutual Life Insurance Company:

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### Nationwide Life Insurance Company:

Product offers liquidity options and other features, subject to availability.

### Global Atlantic Financial Group:

Product offers liquidity and other features, subject to availability. For more information, please contact the Sales Desk at: Broker Dealer (877)454-4777, IMO (855)447-2537.

### Sagicor Life Insurance Company:

Liquidity Rider automatically included for no additional cost, subject to availability. For more information, please contact Sagicor Producer Resource Center at 888-SAGICOR. Applications available on SagicorAgent.com; via above Website link under Actions.

### Integrity Life Insurance Company:

A non-lifetime option where income payments continue for a period of time (from five to 30 years) specified by the owner. Payments continue until the end of the specified period, regardless of whether the annuitant is alive. This product offers additional features, subject to availability, such as emergency liquidity, increasing payment options, and non-spousal and multi-generational payouts. For more information, please contact your Integrity representative. If Fund Type chosen is Traditional or Roth IRA, this product is being purchased by an individual. If Fund Type chosen is Other Qualified, this product is being purchased by a Qualified Plan with unisex payout assumptions. Please ensure the correct Fund Type is chosen as payouts may differ.

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This supplemental report must be accompanied by a complete Disclosure Document and Buyer's Guide from the respective insurer.

### **Data and Assumptions**

This report is based upon information obtained from Annuities Genius<sup>™</sup>, various insurers, and/or you. Data shown in this report is obtained from sources that Annuities Genius considers reliable and current, but Annuities Genius cannot guarantee that such data will not change at the discretion of the insurer. This report does not constitute a recommendation of any particular annuity product.

Please review the entire Disclosure Document and Buyer's Guide provided with your annuity contract for complete details and information about this annuity.

Product features, limitations, fees and availability may vary by state.

Independent rating services evaluate insurance company financial strength. The ratings relate to an insurance company's ability to meet its claims and guarantees. The ratings do not apply to the safety or performance of any specific insurance product. The ratings are as of the date of this report and are subject to change.

Annuity and insurance product rates, guarantees and death benefits are based on the financial strength and claims-paying ability of the issuing company.

Early withdrawals or surrender of the annuity can result in a withdrawal or surrender charge and will be subject to ordinary income taxes. In some instances, annuities may be subject to a market value adjustment. In addition to being taxed as ordinary income, if withdrawals are taken prior to age 59 1/2, they can also be subject to a 10% federal early withdrawal tax.

Bonus annuities may include higher surrender charges, longer surrender periods, lower caps, higher spreads, or other restrictions that are not included in similar annuities that don't offer a bonus feature.

Annuities Genius does not provide tax or legal advice. The information contained in this report should be used for informational purposes only. The appropriate professionals should be consulted on all legal and tax matters prior to or in conjunction with implementation of any strategy.

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### Annuity

8300 Mills Civic Parkway West Des Moines, IA 50266 **MidlandNational.com** 



## Personalized Hypothetical Illustration MNL Income Planning Annuity<sup>®</sup>

Issued by Midland National® Life Insurance Company

Single Premium Deferred Annuity Qualified Contract Prepared for: Owner: Valued Client Issue State: NC

*Agent/Representative:* HANS SCHEIL Date Prepared: 12/06/2024

This is an illustration only, not an offer or contract. It is not intended to predict future performance. Benefits are subject to the terms and conditions of the annuity contract.



### FOR ILLUSTRATED VALUES, GO TO PAGE 7 GENERAL PRODUCT TERMS

Listed below are some basic terms and their definitions. Please refer to the product brochure and disclosure for more information.

### PREMIUM

The amount paid into the annuity contract.

### **ACCUMULATION VALUE**

The premiums and interest credited, if any, less withdrawals and any applicable rider charges.

### **DEATH BENEFIT**

The Death Benefit is equal to the accumulation value (including any partial interest credits), but will never be less than the minimum requirements set forth by state laws, at the time of issue, in the state where the contract is delivered.

### MARKET VALUE ADJUSTMENT (MVA)

May be applied during the Surrender Charge Period. See the MVA section at the end of this illustration for more information.

### SURRENDER VALUE

The amount that is available at the time of surrender. The surrender value is equal to the Accumulation Value, subject to the MVA, if any, less applicable surrender charges, and applicable state premium taxes. The surrender value will never be less than the minimum requirements set forth by state laws, at the time of issue, in the state where the Contract is delivered or issued for delivery.

### SURRENDER CHARGES

A surrender charge is assessed on any amount withdrawn, whether as a partial or full surrender, that exceeds the penalty-free withdrawal amount. However, surrender charges on any portion of an IRS required minimum distribution are waived by current company practice.<sup>1</sup>

### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

### Surrender Charge Schedule Years 1 to 10

10%, 10%, 10%, 10%, 10%, 9%, 8%, 6%, 4%, 2%

### PENALTY-FREE WITHDRAWALS

Once per year beginning in the first contract year, you may take a penalty-free withdrawal (also know as a penalty-free partial surrender), without surrender charges, or MVA, of up to 5% of your Initial Premium. On IRS required minimum distributions (RMDs) exceeding the available penalty-free allowance, surrender charges, and MVA will be waived by current company practice.<sup>1</sup>

### WITHDRAWAL AND ANNUITY PAY-OUT OPTIONS

Prior to the Maturity Date (the contract anniversary when the Annuitant is age 115) you may withdraw from the value of your Contract in the following ways:

1) At any time prior to the Maturity Date, you may surrender the Contract for its surrender value.

2) After the first Contract Year and upon your request, you may select a pay-out option as provided in your Contract. Your payment amount will be calculated based on your surrender value at the time the pay-out option is elected. By current company practice,<sup>1</sup> additional options may be available based on your Accumulation Value at the time the pay-out option is elected.

3) After the Surrender Charge Period, full and partial surrenders may be taken without Surrender Charges.

On your Maturity Date, the pay-out options available include: Life options, Joint and Survivor options and Period Certain options. An example of a 10 year Period Certain based on Guaranteed Values is shown below.

	Accumulation	Monthly	Monthly Annuity
	Value at Maturity	Factor/\$1000	Income
Guaranteed	\$0.00	8.96	\$0.00

### **INDEX ACCOUNT**

Some or all of your premium may be allocated to the Index Account, which offers several different indexes and crediting methods.

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 2 of 15

Single Premium Deferred Annuity Qualified Contract



### **GENERAL PRODUCT TERMS (continued)**

### **FIXED ACCOUNT**

Premium allocated to the Fixed Account will earn the current interest rate, which is credited daily.

### **CREDITED INTEREST RATE (INTEREST CREDIT)**

The rate of interest credited from the Fixed Account and Index Account(s) to the Accumulation Value.

### **CREDITING METHOD DURATIONS**

Crediting method durations may be referred to as "Terms" and show a specified duration for that Term in your Contract. Please refer to your Contract for additional details.

### ANNUAL POINT-TO-POINT WITH PARTICIPATION RATE

This method measures index growth using two points in time; the beginning index value and the ending index value. Index-linked gains are calculated based on the growth between these two values multiplied by a participation rate. The annual interest credit will never be less than zero.

### TWO YEAR POINT-TO-POINT WITH PARTICIPATION

This method measures index growth using two points in time; the beginning index value and the ending index value at the end of the two-year term. Indexlinked gains are calculated based on the growth between these two values multiplied by a participation rate. The interest credit is credited at the end of the two-year term and will never be less than zero.

### ANNUAL POINT-TO-POINT WITH INDEX MARGIN

This method measures index growth using two points in time; the beginning index value and the ending index value. Index-linked gains are calculated based on the difference between these two values less an Index Margin. The annual interest credit will never be less than zero.

### TWO YEAR POINT-TO-POINT WITH INDEX MARGIN

This method measures index growth using two points in time; the beginning index value and the index value at the end of the two-year term. Index-linked gains are calculated based on the growth between these two values less the annual index margin multiplied by two (which is the term length). The interest credit is credited at the end of the two-year term and will never be less than zero.

### MONTHLY POINT-TO-POINT WITH INDEX CAP

This method uses the monthly changes in the index, subject to a monthly Index Cap Rate, and is based on the sum of all the monthly percentage changes in the index—which could be positive or negative. On each contract anniversary, these monthly changes, each not to exceed the monthly Index Cap Rate, are added together to determine the interest credit for that year. Negative monthly index returns have no downside limit and will reduce the interest credit, but the annual interest credit will never be less than zero.

### ANNUAL POINT-TO-POINT WITH INDEX CAP RATE

This method measures index growth using two points in time; the beginning index value and the ending index value. Index-linked gains are calculated based on the difference between these two values. The index growth, if any, is then subject to an Index Cap Rate. The annual interest credit will never be less than zero.

### INVERSE PERFORMANCE TRIGGER WITH DECLARED PERFORMANCE RATE

The Inverse Performance Trigger (or Annual Declared Rate Negative Performance Option) credits a Declared Performance Rate of interest when the index stays the same or goes down throughout the year. The applied rate will never be less than zero, and will never be more than the Declared Performance Rate.

### ILLUSTRATION SNAPSHOT

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 3 of 15

### **GENERAL PRODUCT TERMS (continued)**

### DAILY AVERAGE WITH INDEX MARGIN

This method for determining any interest credit uses a Daily Average calculation to determine a percentage gain or loss in the index during your Contract Year. This is done by comparing the difference between the index on the first day of the Contract Year and the Index Daily Average during the year (usually 252 trading days), less an Index Margin. The annual interest credit will never be less than zero.

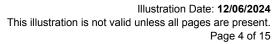
### **PROJECTED ILLUSTRATED VALUES**

This illustration assumes the index will repeat historical performance and that the annuity's current non-guaranteed elements, such as Index Caps, Index Margins, Participation Rates or other interest crediting adjustments, will not change. It is likely that the index will not repeat historical performance, the nonguaranteed elements will change, and actual values will be higher or lower than those in this illustration but will not be less than the minimum guarantees. The values in this illustration are not guarantees or even estimates of the amounts you can expect from your annuity. Please review the disclosure document provided with your illustration and Buyer's Guide for more detailed information. All rates are effective as of the date of this illustration and are subject to change at any time.

#### **ILLUSTRATION SNAPSHOT**

32880Y

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium







### GUARANTEED LIFETIME WITHDRAWAL BENEFIT FEATURE (GLWB)

The Guaranteed Lifetime Withdrawal Benefit (GLWB) is included automatically and is designed as a way to generate income payments for life (called Lifetime Payment Amounts (LPA)) without incurring a surrender charge or MVA, even if the Accumulation Value is reduced to zero.

### **NET PREMIUM**

The Net Premium is used as the basis for calculating the Lifetime Payment Amounts. This value is not the basis for calculating the Death Benefit or penalty-free withdrawals and cannot be withdrawn as a lump sum. Withdrawals will reduce the Net Premium. The Net Premium initially equals 100% of your premium.

### **RIDER CHARGE**

The Rider Charge is calculated by multiplying the Rider Charge Percentage by the Initial Premium on each Contract Anniversary. This amount will be taken from your Contract's Accumulation Value on each Contract Anniversary as long as the rider is in effect.

### LIFETIME PAYMENT AMOUNT (LPA)

Once elected, this is the amount that may be received each contract year for the life of the Covered Person(s) even if the Accumulation Value is reduced to zero. Future Lifetime Payment Amounts will not change if withdrawals taken are never more than the Lifetime Payment Amount (or RMD if greater).

### LPA MULTIPLIER BENEFIT

The Lifetime Payment Amount will be multiplied by 2 for up to five years of payments when Multiplier Benefit Conditions and Limitations are met. You are able to receive the LPA Multiplier Benefit when the Covered Person cannot perform 2 out of 6 activities of daily living when each annual payment is due. This benefit is not available when the Accumulation Value equals zero.

### ILLUSTRATION SNAPSHOT

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

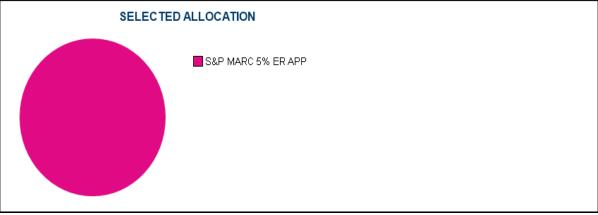
# MNL Income Planning Annuity® Single Premium Deferred Annuity

Qualified Contract



### **ALLOCATION SELECTION INFORMATION**

Allocation Option	Current Declared Rate	Allocation Percentage
S&P Multi-Asset Risk Control 5% Excess Return (APP)	100.00% Annual Participation Rate	100%



S&P MARC 5% ER is the S&P Multi-Asset Risk Control 5% Excess Return Index.

**ILLUSTRATION SNAPSHOT** 

Covered Person (Age): Valued Client (65) Premium: **\$100,000.00** Agent Name: HANS SCHEIL State: NC

ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 **GLWB FEATURE DETAILS** Annual Charge: 1.25% of Initial Premium

> Illustration Date: 12/06/2024 This illustration is not valid unless all pages are present. Page 6 of 15



### **GUARANTEED ANNUITY CONTRACT VALUES**

### Annual Effective Rate: 0.00%<sup>+</sup>

This chart illustrates values based on 0% growth, current rider charge, selected withdrawals and the initial allocation. The Accumulation Value reflects rider charges.

									GLWB Features	
END OF YEAR	Youngest Covered Person Start Age/End Age	Premium	Annual Withdrawals <sup>2</sup> (Beginning of Year)	Accumulation Value/Death Benefit	Death Benefit	Minimum Guaranteed Surrender Value	Credited Interest Rate <sup>1</sup>	Net Premium	Level Lifetime Payment Amount#	LPA Multiplier <sup>_</sup>
At Issue	65	\$100,000		\$100,000				\$100,000	\$6,880	\$0
1	65 / 66	-	\$0	\$98,750	\$98,750	\$90,125	0.00%	\$100,000	\$7,570	\$0
2	66 / 67	\$0	\$0	\$97,500	\$97,500	\$92,829	0.00%	\$100,000	\$8,330	\$16,660
3	67 / 68	\$0	\$0	\$96,250	\$96,250	\$95,614	0.00%	\$100,000	\$9,160	\$18,320
4	<b>68 / 69</b>	\$0	\$0	\$95,000	\$98,482	\$98,482	0.00%	\$100,000	\$10,080	\$20,160
5	69 / 70	\$0	\$0	\$93,750	\$101,436	\$101,436	0.00%	\$100,000	\$11,090	\$22,180
6	70 / 71	\$0	\$0	\$92,500	\$104,480	\$104,480	0.00%	\$100,000	\$12,200	\$24,400
7	71 / 72	\$0	\$0	\$91,250	\$107,614	\$107,614	0.00%	\$100,000	\$13,410	\$26,820
8	72 / 73	\$0	\$0	\$90,000	\$110,842	\$110,842	0.00%	\$100,000	\$14,760	\$29,520
9	73 / 74	\$0	\$0	\$88,750	\$114,168	\$114,168	0.00%	\$100,000	\$16,230	\$32,460
10	74 / 75	\$0	\$0	\$87,500	\$117,593	\$117,593	0.00%	\$100,000	\$17,850	\$35,700
11	75 / 76	\$0	\$17,850	\$68,400	\$102,735	\$102,735	0.00%	-	\$17,850	\$35,700
12	76 / 77	\$0	\$17,850	\$49,300	\$87,432	\$87,432	0.00%	-	\$17,850	\$35,700
13	77 / 78	\$0	\$17,850	\$30,200	\$71,669	\$71,669	0.00%	-	\$17,850	\$35,700
14	78 / 79	\$0	\$17,850	\$11,100	\$55,434	\$55,434	0.00%	-	\$17,850	\$35,700
15	79 / 80	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
16	80 / 81	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
17	81 / 82	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
18	82 / 83	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
19	83 / 84	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
20	84 / 85	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
30	94 / 95	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
50	114 / 115	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
	Total Withdrawals:	First 30 Yrs: Cumulative:	\$357,000 \$714,000				0.00%+			

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium + Annual Effective Rate over first 10 years.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column.

Must meet eligibility requirements. See page 5.

<sup>1</sup>Credited Interest Rate does not reflect the rider charge.

<sup>2</sup> Subject to any applicable penalty-free withdrawal provisions.

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 7 of 15



### NON-GUARANTEED ANNUITY CONTRACT VALUES MOST RECENT PERIOD from 12/31/2013 to 12/31/2023

### Annual Effective Rate: 4.62%<sup>+</sup>

This chart illustrates values based on the 10 most recent years of historical index performance, current rider charge, selected withdrawals, the initial allocation and current rates. The Accumulation Value reflects rider charges. Please refer to page 7 for Guaranteed Annuity Contract Values.

									GLWB Features	
END OF YEAR	Youngest Covered Person Start Age/End Age	Premium	Annual Withdrawals 1 (Beginning of Year)	Accumulation Value/Death Benefit	Death Benefit	Surrender Value ^	Credited Interest Rate*•	Net Premium	Level Lifetime Payment Amount #	LPA Multiplier <sup>_</sup>
At Issue	65	\$100,000		\$100,000				\$100,000	\$6,880	\$0
1	65 / 66	-	\$0	\$105,230	\$105,230	\$95,207	6.48%	\$100,000	\$7,570	\$0
2	66 / 67	\$0	\$0	\$103,980	\$103,980	\$94,082	0.00%	\$100,000	\$8,330	\$16,660
3	67 / 68	\$0	\$0	\$107,222	\$107,222	\$97,000	4.32%	\$100,000	\$9,160	\$18,320
4	68 / <b>69</b>	\$0	\$0	\$117,455	\$117,455	\$106,210	10.71%	\$100,000	\$10,080	\$20,160
5	69 / 70	\$0	\$0	\$116,205	\$116,205	\$105,085	0.00%	\$100,000	\$11,090	\$22,180
6	70 / 71	\$0	\$0	\$130,876	\$130,876	\$119,547	13.70%	\$100,000	\$12,200	\$24,400
7	71 / 72	\$0	\$0	\$140,462	\$140,462	\$129,625	8.28%	\$100,000	\$13,410	\$26,820
8	72 / 73	\$0	\$0	\$139,605	\$139,605	\$131,529	0.28%	\$100,000	\$14,760	\$29,520
9	73 / 74	\$0	\$0	\$138,355	\$138,355	\$133,021	0.00%	\$100,000	\$16,230	\$32,460
10	74 / 75	\$0	\$0	\$141,892	\$141,892	\$141,892	3.46%	\$100,000	\$17,850	\$35,700
11	75 / 76	\$0	\$17,850	\$128,523	\$128,523	\$128,523	4.62%	-	\$17,850	\$35,700
12	76 / 77	\$0	\$17,850	\$114,536	\$114,536	\$114,536	4.62%	-	\$17,850	\$35,700
13	77 / 78	\$0	\$17,850	\$99,903	\$99,903	\$99,903	4.62%	-	\$17,850	\$35,700
14	78 / 79	\$0	\$17,850	\$84,594	\$84,594	\$84,594	4.62%	-	\$17,850	\$35,700
15	79 / 80	\$0	\$17,850	\$68,578	\$68,578	\$68,578	4.62%	-	\$17,850	\$35,700
16	80 / 81	\$0	\$17,850	\$51,821	\$51,821	\$51,821	4.62%	-	\$17,850	\$35,700
17	81 / 82	\$0	\$17,850	\$34,291	\$34,291	\$34,291	4.62%	-	\$17,850	\$35,700
18	82 / 83	\$0	\$17,850	\$15,950	\$15,950	\$15,950	4.62%	-	\$17,850	\$35,700
19	83 / 84	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
20	84 / 85	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
30	94 / 95	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
50	114 / 115	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
	Total Withdrawals:	First 30 Yrs: Cumulative:	\$357,000 \$714,000				4.62%+			

+ Annual Effective Rate over first 10 years.

^ Does not reflect applicable Market Value Adiustment (MVA). See page 13 for more information.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column.

Must meet eligibility requirements. See page 5.

\* Credited Interest Rate does not reflect the rider charge.

During years 11+ the annual effective rate over the first 10 years is used for the credited interest rate.
 Subject to any applicable penalty-free withdrawal provisions.

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 8 of 15

### ILLUSTRATION SNAPSHOT

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium



## ADDITIONAL SUPPLEMENTAL ILLUSTRATION FIXED 5.00% RETURN

### Annual Effective Rate: 5.00%<sup>+</sup>

This chart illustrates values assuming a 5.00% credited interest rate regardless of allocation, current rider charge and selected withdrawals. Please refer to page 7 for Guaranteed Annuity Contract Values.

									GLWB Features	
END OF YEAR	Youngest Covered Person Start Age/End Age	Premium	Annual Withdrawals 1 (Beginning of Year)	Accumulation Value/Death Benefit	Death Benefit	Surrender Value ^	Credited Interest Rate*•	Net Premium	Level Lifetime Payment Amount #	LPA Multiplier <sup>_</sup>
At Issue	65	\$100,000		\$100,000				\$100,000	\$6,880	\$0
1	65 / 66	-	\$0	\$103,750	\$103,750	\$93,875	5.00%	\$100,000	\$7,570	\$0
2	66 / 67	\$0	\$0	\$107,688	\$107,688	\$97,419	5.00%	\$100,000	\$8,330	\$16,660
3	67 / 68	\$0	\$0	\$111,822	\$111,822	\$101,140	5.00%	\$100,000	\$9,160	\$18,320
4	<b>68 / 69</b>	\$0	\$0	\$116,163	\$116,163	\$105,047	5.00%	\$100,000	\$10,080	\$20,160
5	69 / 70	\$0	\$0	\$120,721	\$120,721	\$109,149	5.00%	\$100,000	\$11,090	\$22,180
6	70 / 71	\$0	\$0	\$125,507	\$125,507	\$114,662	5.00%	\$100,000	\$12,200	\$24,400
7	71 / 72	\$0	\$0	\$130,533	\$130,533	\$120,490	5.00%	\$100,000	\$13,410	\$26,820
8	72 / 73	\$0	\$0	\$135,809	\$135,809	\$127,961	5.00%	\$100,000	\$14,760	\$29,520
9	73 / 74	\$0	\$0	\$141,350	\$141,350	\$135,896	5.00%	\$100,000	\$16,230	\$32,460
10	74 / 75	\$0	\$0	\$147,167	\$147,167	\$147,167	5.00%	\$100,000	\$17,850	\$35,700
11	75 / 76	\$0	\$17,850	\$134,533	\$134,533	\$134,533	5.00%	-	\$17,850	\$35,700
12	76 / 77	\$0	\$17,850	\$121,267	\$121,267	\$121,267	5.00%	-	\$17,850	\$35,700
13	77 / 78	\$0	\$17,850	\$107,338	\$107,338	\$107,338	5.00%	-	\$17,850	\$35,700
14	78 / 79	\$0	\$17,850	\$92,712	\$92,712	\$92,712	5.00%	-	\$17,850	\$35,700
15	79 / 80	\$0	\$17,850	\$77,355	\$77,355	\$77,355	5.00%	-	\$17,850	\$35,700
16	80 / 81	\$0	\$17,850	\$61,231	\$61,231	\$61,231	5.00%	-	\$17,850	\$35,700
17	81 / 82	\$0	\$17,850	\$44,300	\$44,300	\$44,300	5.00%	-	\$17,850	\$35,700
18	82 / 83	\$0	\$17,850	\$26,522	\$26,522	\$26,522	5.00%	-	\$17,850	\$35,700
19	83 / 84	\$0	\$17,850	\$7,856	\$7,856	\$7,856	5.00%	-	\$17,850	\$35,700
20	84 / 85	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
30	94 / 95	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
50	114 / 115	\$0	\$17,850	\$0	\$0	\$0	0.00%	-	\$17,850	\$0
	Total Withdrawals:	First 30 Yrs: Cumulative:	\$357,000 \$714,000				5.00%+			

+ Annual Effective Rate over first 10 years.

^ Does not reflect applicable Market Value Adjustment (MVA). See page 13 for more information.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column.

Must meet eligibility requirements. See page 5.

\* Credited Interest Rate does not reflect the rider charge.

During years 11+ the annual effective rate over the first 10 years is used for the credited interest rate. <sup>1</sup> Subject to any applicable penalty-free withdrawal provisions.

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 9 of 15

### ILLUSTRATION SNAPSHOT

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium



### NON-GUARANTEED ANNUITY CONTRACT VALUES INDEX GROWTH PERIOD COMPARISON - MOST RECENT, HIGH, LOW

The Annual Effective Rates reflect initial allocations and application of current Index Strategy Rates to historical index returns, unless otherwise noted. The Accumulation Value reflects rider charges and selected withdrawal activity.

Annual Effective Rate Most Recent: 4.62%<sup>+</sup>

Annual Effective Rate Highest: 6.00%<sup>+</sup>

### Annual Effective Rate Lowest: 4.26%<sup>+</sup>

	MOST RECENT					HIGHEST			LOWEST			
Contract Year	Credited Interest Rate*	Accumulation Value	Net Premium	Level Lifetime Payment Amount#	Credited Interest Rate*	Accumulation Value	Net Premium	Level Lifetime Payment Amount#	Credited Interest Rate*	Accumulation Value	Net Premium	Level Lifetime Payment Amount #
At Issue		\$100,000	\$100,000	\$6,880		\$100,000	\$100,000	\$6,880		\$100,000	\$100,000	\$6,880
1	6.48%	\$105,230	\$100,000	\$7,570	2.93%	\$101,680	\$100,000	\$7,570	0.00%	\$98,750	\$100,000	\$7,570
2	0.00%	\$103,980	\$100,000	\$8,330	4.69%	\$105,199	\$100,000	\$8,330	6.48%	\$103,899	\$100,000	\$8,330
3	4.32%	\$107,222	\$100,000	\$9,160	8.40%	\$112,785	\$100,000	\$9,160	0.00%	\$102,649	\$100,000	\$9,160
4	10.71%	\$117,455	\$100,000	\$10,080	1.07%	\$112,742	\$100,000	\$10,080	4.32%	\$105,833	\$100,000	\$10,080
5	0.00%	\$116,205	\$100,000	\$11,090	6.91%	\$119,283	\$100,000	\$11,090	10.71%	\$115,918	\$100,000	\$11,090
6	13.70%	\$130,876	\$100,000	\$12,200	13.17%	\$133,742	\$100,000	\$12,200	0.00%	\$114,668	\$100,000	\$12,200
7	8.28%	\$140,462	\$100,000	\$13,410	11.18%	\$147,445	\$100,000	\$13,410	13.70%	\$129,128	\$100,000	\$13,410
8	0.28%	\$139,605	\$100,000	\$14,760	5.95%	\$154,968	\$100,000	\$14,760	8.28%	\$138,570	\$100,000	\$14,760
9	0.00%	\$138,355	\$100,000	\$16,230	0.00%	\$153,718	\$100,000	\$16,230	0.28%	\$137,708	\$100,000	\$16,230
10	3.46%	\$141,892	\$100,000	\$17,850	6.48%	\$162,429	\$100,000	\$17,850	0.00%	\$136,458	\$100,000	\$17,850
	Annual Effect	ive Rate 10 Years	:	4.62%	Annual Effect	ive Rate 10 Years	:	6.00%	Annual Effect	ive Rate 10 Years	:	4.26%
							Index		Highest Inde	x Growth Period	Lowest Index 0	Frowth Period

Index	Highest Index Growth Period	Lowest Index Growth Period
S&P MARC 5% ER	12/31/2004 to 12/31/2014	12/31/2012 to 12/31/2022

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium <sup>+</sup> Annual Effective Rate over 10 years.

Credited Interest Rate does not reflect the rider charge.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column (Annual Withdrawals not shown on this page).

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 10 of 15

# MNL Income Planning Annuity<sup>®</sup> Single Premium Deferred Annuity

Qualified Contract

### **CREDITED INTEREST RATES BY INDEX - MOST RECENT, HIGH, LOW**

This chart shows the Interest Credited Rate for non-guaranteed contract values shown on the previous page. This rate does not reflect the rider charge.

MIDLAND

A Sammons Financial Company

		INDEX OPTION BASED INTEREST CREDIT	
	Index Return	S&P MARC 5% ER	
	SED MADO 5% ED	APP	Total
	S&P MARC 5% ER	P-Rate	Credited Interest
Alloc. %		100%	
YEAR		MOST RECENT	
1	6.48%	6.48%	6.48%
2	-2.92%	0.00%	0.00%
3	4.32%	4.32%	4.32%
4	10.71%	10.71%	10.71%
5	-3.30%	0.00%	0.00%
6	13.70%	13.70%	13.70%
7	8.28%	8.28%	8.28%
8	0.28%	0.28%	0.28%
9	-9.20%	0.00%	0.00%
10	3.46%	3.46%	3.46%
YEAR		HIGHEST	
1	2.93%	2.93%	2.93%
2	4.69%	4.69%	4.69%
3	8.40%	8.40%	8.40%
4	1.07%	1.07%	1.07%
5	6.91%	6.91%	6.91%
6	13.17%	13.17%	13.17%
7	11.18%	11.18%	11.18%
8	5.95%	5.95%	5.95%
9	-3.08%	0.00%	0.00%
10	6.48%	6.48%	6.48%
YEAR		LOWEST	
1	-3.08%	0.00%	0.00%
2	6.48%	6.48%	6.48%
3	-2.92%	0.00%	0.00%
4	4.32%	4.32%	4.32%
5	10.71%	10.71%	10.71%
6	-3.30%	0.00%	0.00%
7	13.70%	13.70%	13.70%
8	8.28%	8.28%	8.28%
9	0.28%	0.28%	0.28%
10	-9.20%	0.00%	0.00%
· · · · ·		Abbreviation APP	0.0070
		Definition Annual Point-to-Point Ra	te

**ILLUSTRATION SNAPSHOT** 

Covered Person (Age): Valued Client (65) Premium: **\$100,000.00** Agent Name: HANS SCHEIL State: NC

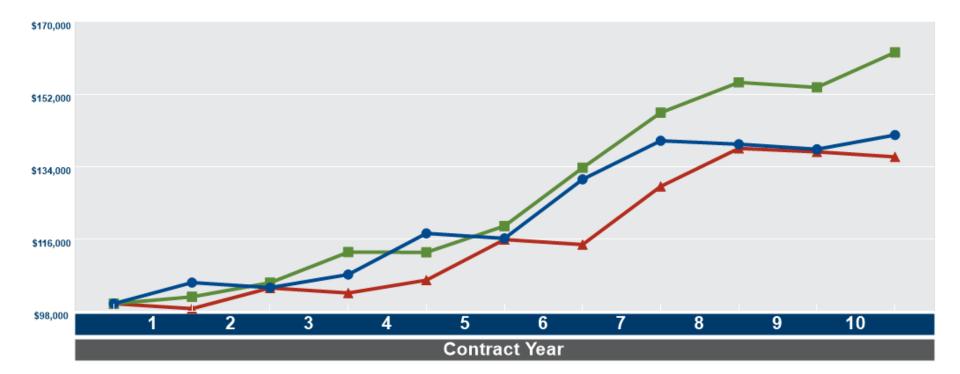
ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 **GLWB FEATURE DETAILS** Annual Charge: 1.25% of Initial Premium

> Illustration Date: 12/06/2024 This illustration is not valid unless all pages are present. Page 11 of 15



### Projected Accumulation Value Based on Current Rates Over a 10 year Period

This graph shows the projected Accumulation Values based on historical index performance determined by the three historical indexing periods, the initial allocation, current GLWB Rider charges, withdrawal selections and current rates shown on page 6 of the illustration. Please refer to page 7 for Guaranteed Annuity Contract Values.



Most Recent Period High Growth Period Low Growth Period

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 12 of 15



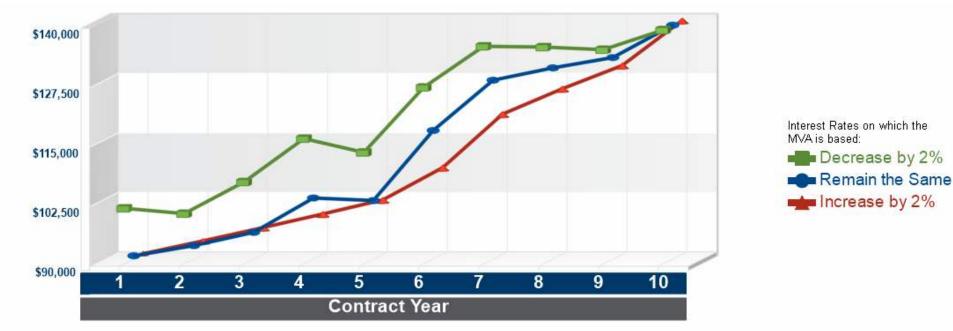
### MARKET VALUE ADJUSTMENT (MVA) Your contract also includes a market value adjustment feature—which may

Your contract also includes a market value adjustment feature—which may decrease or increase your surrender value depending on the change in the market value adjustment external index rate since your annuity purchase. Due to the mechanics of a market value adjustment, surrender values generally decrease as the market value adjustment external index rate rises or remains constant. When the market value adjustment external index rate decreases enough over time, the surrender value generally increases. However, the market value adjustment is limited to the surrender charge or the interest credited to the accumulation value.

After the MVA is applied, the surrender value will never be less than the Minimum Guaranteed Surrender Value or greater than the Accumulation Value.

Market value adjustments are applied only during the surrender charge period to surrenders in excess of the penalty-free amount.

The graph below shows the projected surrender value under sample MVA scenarios as described below during the surrender charge period of the Contract based on the initial premium amount and the assumption that there are no partial surrenders.



### Hypothetical Surrender Values Reflecting MVA

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

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Fixed Index Annuities are not a direct investment in the stock market. They are long-term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although Fixed Index Annuities guarantee no loss of premium due to market downturns, deductions from your Accumulation Value for additional optional benefit riders could under certain scenarios exceed interest credited to your Accumulation Value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

Withdrawals taken prior to age 59 1/2 may be subject to IRS penalties.

Premium taxes: Accumulation Value will be reduced for premium taxes as required by the state of residence. These taxes are not reflected in the illustrated values.

The MNL Income Planning Annuity<sup>®</sup> 10 is issued on base contract form AS200A/ICC19-AS200A or appropriate state variation including all applicable endorsements and riders by Midland National<sup>®</sup> Life Insurance Company, West Des Moines, IA. This product, its features and riders may not be available in all states.

Based on the current interpretation of the Model Regulation adopted by AL, CO, IA, MD, ME, MO, NH, OH, RI and WV, Midland National is not illustrating the S&P Marc 5% ER index in these states. This illustration may not be used in those states.

The S&P<sup>®</sup> Multi-Asset Risk Control 5% Excess Return is managed to a volatility target, and as a result the index performance will not match the performance of any other index or the markets in general since volatility control tends to reduce both the rate of negative performance and positive performance of the underlying index, thereby creating more stabilized performance. The S&P<sup>®</sup> Multi-Asset Risk Control 5% Excess Return has been in existence since 3/27/2017. Ending values in years prior to inception are determined by S&P Dow Jones Indices LLC or its affiliates ("SPDJI") using the same methodology as used currently.

Based on the current interpretation of the Model Regulation adopted by AL, AZ, CO, IA, MD, ME, MO, NH, OH, RI and WV, Midland National is not illustrating the Fidelity Multifactor Yield Index 5% ER in these states. This illustration may not be used in those states.

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#### **ILLUSTRATION SNAPSHOT**

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> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 14 of 15





#### Continued

MNL Income Planning Annuity<sup>®</sup> will be linked to the value of the Index. FPS does not provide investment advice to owners of the MNL Income Planning Annuity<sup>®</sup>, nor to any other person or entity with respect to the Index and in no event shall any MNL Income Planning Annuity<sup>®</sup> contract owner be deemed to be a client of FPS.

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<sup>1</sup> A feature offered "by current company practice" is not a contractual guarantee of this annuity contract and can be removed or changed at any time.

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 15 of 15

### MNL Income Planning Annuity Input Summary Report

Producer					
Producer		HANS SCHEIL			
Owner Information					
Owner Information					
Owner Type		Same as Annuitant(s)			
Client Name		Valued Client			
Gender		Male			
Issue Age		65			
Jurisdiction		NC			
Annuitant Information					
Annuitant Type		Individual			
Client Name		Valued Client			
Gender		Male			
Issue Age		65			
		05			
Illustration					
Period Illustrated		Accumulation Only			
Illustration Effective Date		12/06/2024			
Market		Qualified			
Accumulation Benefits					
Guaranteed Minimum Accumulation Benefit	t	False			
Guaranteed Minimum Withdrawal Benefit		True		Lifetime	
Guaranteed Minimum Income Benefit		False			
Guaranteed Minimum Death Benefit		Account Value			
Initial Contribution					
Amount		\$100,000			
1035 Exchange Amount		\$0			
1035 Exchange Basis		\$0			
Periodic Payments					
Mode		Annual			
Scheduled Payments		Value		Adjustment	From - Through
		\$0.00		\$0.00	2 - M
Withdrawals					
Mode		Annual			
Scheduled Withdrawals	Туре	Withdrawal Basis	Value	Adjustment	From - Through
	None	Percentage	0.00%	\$0.00	2- M
		· · · · · · · · · · · · · · · · · · ·			
Target Withdrawal					
Target Withdrawal		Not Elected			
	LPA	100.00%		\$0.00	11- M
Performance Model					
Illustration Based On		Custom Subaccount Allocation	on		
Subaccount Assumptions					
Past Performance Duration		Longest Common Period			
Illustrate Dollar Cost Averaging		False			
Subaccount		S&P MARC 5% ER	100	.00%	
Rebalance Subaccount		None			

### MNL Income Planning Annuity Input Summary Report

**Reports Options** 

Years to Illustrate

Contract Years 1-20

### Annuity

8300 Mills Civic Parkway West Des Moines, IA 50266 **MidlandNational.com** 



## Personalized Hypothetical Illustration MNL Income Planning Annuity<sup>®</sup>

Issued by Midland National® Life Insurance Company

Single Premium Deferred Annuity Qualified Contract Prepared for: Owner: Valued Client Issue State: NC

*Agent/Representative:* HANS SCHEIL Date Prepared: 12/06/2024

This is an illustration only, not an offer or contract. It is not intended to predict future performance. Benefits are subject to the terms and conditions of the annuity contract.



### FOR ILLUSTRATED VALUES, GO TO PAGE 7 GENERAL PRODUCT TERMS

Listed below are some basic terms and their definitions. Please refer to the product brochure and disclosure for more information.

### PREMIUM

The amount paid into the annuity contract.

### **ACCUMULATION VALUE**

The premiums and interest credited, if any, less withdrawals and any applicable rider charges.

### **DEATH BENEFIT**

The Death Benefit is equal to the accumulation value (including any partial interest credits), but will never be less than the minimum requirements set forth by state laws, at the time of issue, in the state where the contract is delivered.

### MARKET VALUE ADJUSTMENT (MVA)

May be applied during the Surrender Charge Period. See the MVA section at the end of this illustration for more information.

### SURRENDER VALUE

The amount that is available at the time of surrender. The surrender value is equal to the Accumulation Value, subject to the MVA, if any, less applicable surrender charges, and applicable state premium taxes. The surrender value will never be less than the minimum requirements set forth by state laws, at the time of issue, in the state where the Contract is delivered or issued for delivery.

### SURRENDER CHARGES

A surrender charge is assessed on any amount withdrawn, whether as a partial or full surrender, that exceeds the penalty-free withdrawal amount. However, surrender charges on any portion of an IRS required minimum distribution are waived by current company practice.<sup>1</sup>

### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

### Surrender Charge Schedule Years 1 to 10

10%, 10%, 10%, 10%, 10%, 9%, 8%, 6%, 4%, 2%

### PENALTY-FREE WITHDRAWALS

Once per year beginning in the first contract year, you may take a penalty-free withdrawal (also know as a penalty-free partial surrender), without surrender charges, or MVA, of up to 5% of your Initial Premium. On IRS required minimum distributions (RMDs) exceeding the available penalty-free allowance, surrender charges, and MVA will be waived by current company practice.<sup>1</sup>

### WITHDRAWAL AND ANNUITY PAY-OUT OPTIONS

Prior to the Maturity Date (the contract anniversary when the Annuitant is age 115) you may withdraw from the value of your Contract in the following ways:

1) At any time prior to the Maturity Date, you may surrender the Contract for its surrender value.

2) After the first Contract Year and upon your request, you may select a pay-out option as provided in your Contract. Your payment amount will be calculated based on your surrender value at the time the pay-out option is elected. By current company practice,<sup>1</sup> additional options may be available based on your Accumulation Value at the time the pay-out option is elected.

3) After the Surrender Charge Period, full and partial surrenders may be taken without Surrender Charges.

On your Maturity Date, the pay-out options available include: Life options, Joint and Survivor options and Period Certain options. An example of a 10 year Period Certain based on Guaranteed Values is shown below.

	Accumulation	Monthly	Monthly Annuity
	Value at Maturity	Factor/\$1000	Income
Guaranteed	\$0.00	8.96	\$0.00

### **INDEX ACCOUNT**

Some or all of your premium may be allocated to the Index Account, which offers several different indexes and crediting methods.

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 2 of 15

Software Version 6.1.168.4

32880Y

Single Premium Deferred Annuity Qualified Contract



### **GENERAL PRODUCT TERMS (continued)**

### **FIXED ACCOUNT**

Premium allocated to the Fixed Account will earn the current interest rate, which is credited daily.

### **CREDITED INTEREST RATE (INTEREST CREDIT)**

The rate of interest credited from the Fixed Account and Index Account(s) to the Accumulation Value.

### **CREDITING METHOD DURATIONS**

Crediting method durations may be referred to as "Terms" and show a specified duration for that Term in your Contract. Please refer to your Contract for additional details.

### ANNUAL POINT-TO-POINT WITH PARTICIPATION RATE

This method measures index growth using two points in time; the beginning index value and the ending index value. Index-linked gains are calculated based on the growth between these two values multiplied by a participation rate. The annual interest credit will never be less than zero.

### TWO YEAR POINT-TO-POINT WITH PARTICIPATION

This method measures index growth using two points in time; the beginning index value and the ending index value at the end of the two-year term. Indexlinked gains are calculated based on the growth between these two values multiplied by a participation rate. The interest credit is credited at the end of the two-year term and will never be less than zero.

### ANNUAL POINT-TO-POINT WITH INDEX MARGIN

This method measures index growth using two points in time; the beginning index value and the ending index value. Index-linked gains are calculated based on the difference between these two values less an Index Margin. The annual interest credit will never be less than zero.

### TWO YEAR POINT-TO-POINT WITH INDEX MARGIN

This method measures index growth using two points in time; the beginning index value and the index value at the end of the two-year term. Index-linked gains are calculated based on the growth between these two values less the annual index margin multiplied by two (which is the term length). The interest credit is credited at the end of the two-year term and will never be less than zero.

### MONTHLY POINT-TO-POINT WITH INDEX CAP

This method uses the monthly changes in the index, subject to a monthly Index Cap Rate, and is based on the sum of all the monthly percentage changes in the index—which could be positive or negative. On each contract anniversary, these monthly changes, each not to exceed the monthly Index Cap Rate, are added together to determine the interest credit for that year. Negative monthly index returns have no downside limit and will reduce the interest credit, but the annual interest credit will never be less than zero.

### ANNUAL POINT-TO-POINT WITH INDEX CAP RATE

This method measures index growth using two points in time; the beginning index value and the ending index value. Index-linked gains are calculated based on the difference between these two values. The index growth, if any, is then subject to an Index Cap Rate. The annual interest credit will never be less than zero.

### INVERSE PERFORMANCE TRIGGER WITH DECLARED PERFORMANCE RATE

The Inverse Performance Trigger (or Annual Declared Rate Negative Performance Option) credits a Declared Performance Rate of interest when the index stays the same or goes down throughout the year. The applied rate will never be less than zero, and will never be more than the Declared Performance Rate.

### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 3 of 15

### **GENERAL PRODUCT TERMS (continued)**

### DAILY AVERAGE WITH INDEX MARGIN

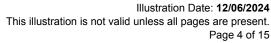
This method for determining any interest credit uses a Daily Average calculation to determine a percentage gain or loss in the index during your Contract Year. This is done by comparing the difference between the index on the first day of the Contract Year and the Index Daily Average during the year (usually 252 trading days), less an Index Margin. The annual interest credit will never be less than zero.

### **PROJECTED ILLUSTRATED VALUES**

This illustration assumes the index will repeat historical performance and that the annuity's current non-guaranteed elements, such as Index Caps, Index Margins, Participation Rates or other interest crediting adjustments, will not change. It is likely that the index will not repeat historical performance, the nonguaranteed elements will change, and actual values will be higher or lower than those in this illustration but will not be less than the minimum guarantees. The values in this illustration are not guarantees or even estimates of the amounts you can expect from your annuity. Please review the disclosure document provided with your illustration and Buyer's Guide for more detailed information. All rates are effective as of the date of this illustration and are subject to change at any time.

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium





#### Software Version 6.1.168.4

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### GUARANTEED LIFETIME WITHDRAWAL BENEFIT FEATURE (GLWB)

The Guaranteed Lifetime Withdrawal Benefit (GLWB) is included automatically and is designed as a way to generate income payments for life (called Lifetime Payment Amounts (LPA)) without incurring a surrender charge or MVA, even if the Accumulation Value is reduced to zero.

### **NET PREMIUM**

The Net Premium is used as the basis for calculating the Lifetime Payment Amounts. This value is not the basis for calculating the Death Benefit or penalty-free withdrawals and cannot be withdrawn as a lump sum. Withdrawals will reduce the Net Premium. The Net Premium initially equals 100% of your premium.

### **RIDER CHARGE**

The Rider Charge is calculated by multiplying the Rider Charge Percentage by the Initial Premium on each Contract Anniversary. This amount will be taken from your Contract's Accumulation Value on each Contract Anniversary as long as the rider is in effect.

### LIFETIME PAYMENT AMOUNT (LPA)

Once elected, this is the amount that may be received each contract year for the life of the Covered Person(s) even if the Accumulation Value is reduced to zero. Future Lifetime Payment Amounts will not change if withdrawals taken are never more than the Lifetime Payment Amount (or RMD if greater).

### LPA MULTIPLIER BENEFIT

The Lifetime Payment Amount will be multiplied by 2 for up to five years of payments when Multiplier Benefit Conditions and Limitations are met. You are able to receive the LPA Multiplier Benefit when the Covered Person cannot perform 2 out of 6 activities of daily living when each annual payment is due. This benefit is not available when the Accumulation Value equals zero.

### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 5 of 15

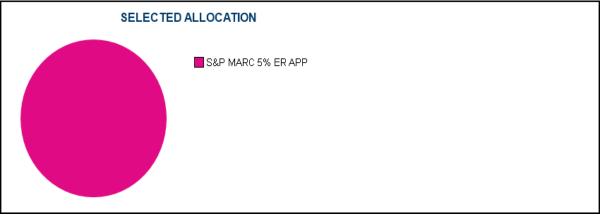
# MNL Income Planning Annuity<sup>®</sup> Single Premium Deferred Annuity

Qualified Contract



### **ALLOCATION SELECTION INFORMATION**

Allocation Option	Current Declared Rate	Allocation Percentage
S&P Multi-Asset Risk Control 5% Excess Return (APP)	100.00% Annual Participation Rate	100%
	•	



S&P MARC 5% ER is the S&P Multi-Asset Risk Control 5% Excess Return Index.

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Áge): Joint Covered (65) Premium: \$100.000.00 Agent Name: HANS SCHEIL State: NC

ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 **GLWB FEATURE DETAILS** Annual Charge: 1.25% of Initial Premium

> Illustration Date: 12/06/2024 This illustration is not valid unless all pages are present. Page 6 of 15



### **GUARANTEED ANNUITY CONTRACT VALUES**

### Annual Effective Rate: 0.00%<sup>+</sup>

This chart illustrates values based on 0% growth, current rider charge, selected withdrawals and the initial allocation. The Accumulation Value reflects rider charges.

									GLWB Features	
END OF YEAR	Youngest Covered Person Start Age/End Age	Premium	Annual Withdrawals <sup>2</sup> (Beginning of Year)	Accumulation Value/Death Benefit	Death Benefit	Minimum Guaranteed Surrender Value	Credited Interest Rate <sup>1</sup>	Net Premium	Level Lifetime Payment Amount#	LPA Multiplier□
At Issue	65	\$100,000		\$100,000				\$100,000	\$6,230	\$0
1	65 / 66	-	\$0	\$98,750	\$98,750	\$90,125	0.00%	\$100,000	\$6,850	\$0
2	66 / 67	\$0	\$0	\$97,500	\$97,500	\$92,829	0.00%	\$100,000	\$7,540	\$15,080
3	67 / 68	\$0	\$0	\$96,250	\$96,250	\$95,614	0.00%	\$100,000	\$8,290	\$16,580
4	<b>68 / 69</b>	\$0	\$0	\$95,000	\$98,482	\$98,482	0.00%	\$100,000	\$9,120	\$18,240
5	69 / 70	\$0	\$0	\$93,750	\$101,436	\$101,436	0.00%	\$100,000	\$10,030	\$20,060
6	70 / 71	\$0	\$0	\$92,500	\$104,480	\$104,480	0.00%	\$100,000	\$11,040	\$22,080
7	71 / 72	\$0	\$0	\$91,250	\$107,614	\$107,614	0.00%	\$100,000	\$12,140	\$24,280
8	72 / 73	\$0	\$0	\$90,000	\$110,842	\$110,842	0.00%	\$100,000	\$13,350	\$26,700
9	73 / 74	\$0	\$0	\$88,750	\$114,168	\$114,168	0.00%	\$100,000	\$14,690	\$29,380
10	74 / 75	\$0	\$0	\$87,500	\$117,593	\$117,593	0.00%	\$100,000	\$16,160	\$32,320
11	75 / 76	\$0	\$16,160	\$70,090	\$104,476	\$104,476	0.00%	-	\$16,160	\$32,320
12	76 / 77	\$0	\$16,160	\$52,680	\$90,965	\$90,965	0.00%	-	\$16,160	\$32,320
13	77 / 78	\$0	\$16,160	\$35,270	\$77,049	\$77,049	0.00%	-	\$16,160	\$32,320
14	78 / 79	\$0	\$16,160	\$17,860	\$62,716	\$62,716	0.00%	-	\$16,160	\$32,320
15	79 / 80	\$0	\$16,160	\$450	\$47,953	\$47,953	0.00%	-	\$16,160	\$32,320
16	80 / 81	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
17	81 / 82	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
18	82 / 83	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
19	83 / 84	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
20	84 / 85	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
30	94 / 95	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
50	114 / 115	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
	Total Withdrawals:	First 30 Yrs: Cumulative:	\$323,200 \$646,400				0.00%+			

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium + Annual Effective Rate over first 10 years.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column.

Must meet eligibility requirements. See page 5.

<sup>1</sup>Credited Interest Rate does not reflect the rider charge.

<sup>2</sup> Subject to any applicable penalty-free withdrawal provisions.

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 7 of 15



### NON-GUARANTEED ANNUITY CONTRACT VALUES MOST RECENT PERIOD from 12/31/2013 to 12/31/2023

### Annual Effective Rate: 4.62%<sup>+</sup>

This chart illustrates values based on the 10 most recent years of historical index performance, current rider charge, selected withdrawals, the initial allocation and current rates. The Accumulation Value reflects rider charges. Please refer to page 7 for Guaranteed Annuity Contract Values.

									GLWB Features	
END OF YEAR	Youngest Covered Person Start Age/End Age	Premium	Annual Withdrawals <sup>1</sup> (Beginning of Year)	Accumulation Value/Death Benefit	Death Benefit	Surrender Value ^	Credited Interest Rate*◆	Net Premium	Level Lifetime Payment Amount #	LPA Multiplier□
At Issue	65	\$100,000		\$100,000				\$100,000	\$6,230	\$0
1	65 / 66	-	\$0	\$105,230	\$105,230	\$95,207	6.48%	\$100,000	\$6,850	\$0
2	66 / 67	\$0	\$0	\$103,980	\$103,980	\$94,082	0.00%	\$100,000	\$7,540	\$15,080
3	67 / 68	\$0	\$0	\$107,222	\$107,222	\$97,000	4.32%	\$100,000	\$8,290	\$16,580
4	68 / 69	\$0	\$0	\$117,455	\$117,455	\$106,210	10.71%	\$100,000	\$9,120	\$18,240
5	69 / 70	\$0	\$0	\$116,205	\$116,205	\$105,085	0.00%	\$100,000	\$10,030	\$20,060
6	70 / 71	\$0	\$0	\$130,876	\$130,876	\$119,547	13.70%	\$100,000	\$11,040	\$22,080
7	71 / 72	\$0	\$0	\$140,462	\$140,462	\$129,625	8.28%	\$100,000	\$12,140	\$24,280
8	72 / 73	\$0	\$0	\$139,605	\$139,605	\$131,529	0.28%	\$100,000	\$13,350	\$26,700
9	73 / 74	\$0	\$0	\$138,355	\$138,355	\$133,021	0.00%	\$100,000	\$14,690	\$29,380
10	74 / 75	\$0	\$0	\$141,892	\$141,892	\$141,892	3.46%	\$100,000	\$16,160	\$32,320
11	75 / 76	\$0	\$16,160	\$130,291	\$130,291	\$130,291	4.62%	-	\$16,160	\$32,320
12	76 / 77	\$0	\$16,160	\$118,154	\$118,154	\$118,154	4.62%	-	\$16,160	\$32,320
13	77 / 78	\$0	\$16,160	\$105,456	\$105,456	\$105,456	4.62%	-	\$16,160	\$32,320
14	78 / 79	\$0	\$16,160	\$92,172	\$92,172	\$92,172	4.62%	-	\$16,160	\$32,320
15	79 / 80	\$0	\$16,160	\$78,273	\$78,273	\$78,273	4.62%	-	\$16,160	\$32,320
16	80 / 81	\$0	\$16,160	\$63,733	\$63,733	\$63,733	4.62%	-	\$16,160	\$32,320
17	81 / 82	\$0	\$16,160	\$48,521	\$48,521	\$48,521	4.62%	-	\$16,160	\$32,320
18	82 / 83	\$0	\$16,160	\$32,606	\$32,606	\$32,606	4.62%	-	\$16,160	\$32,320
19	83 / 84	\$0	\$16,160	\$15,956	\$15,956	\$15,956	4.62%	-	\$16,160	\$32,320
20	84 / 85	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
30	94 / 95	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
50	114 / 115	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
	Total Withdrawals:	First 30 Yrs: Cumulative:	\$323,200 \$646,400				4.62%+			

+ Annual Effective Rate over first 10 years.

^ Does not reflect applicable Market Value Adiustment (MVA). See page 13 for more information.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column.

Must meet eligibility requirements. See page 5.

\* Credited Interest Rate does not reflect the rider charge.

During years 11+ the annual effective rate over the first 10 years is used for the credited interest rate.
 Subject to any applicable penalty-free withdrawal provisions.

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 8 of 15

### Software Version 6.1.168.4

### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

32880Y



### **ADDITIONAL SUPPLEMENTAL ILLUSTRATION FIXED 5.00% RETURN**

### Annual Effective Rate: 5.00%<sup>+</sup>

This chart illustrates values assuming a 5.00% credited interest rate regardless of allocation, current rider charge and selected withdrawals. Please refer to page 7 for Guaranteed Annuity Contract Values.

									GLWB Features	
END OF YEAR	Youngest Covered Person Start Age/End Age	Premium	Annual Withdrawals 1 (Beginning of Year)	Accumulation Value/Death Benefit	Death Benefit	Surrender Value ^	Credited Interest Rate*•	Net Premium	Level Lifetime Payment Amount #	LPA Multiplier <sup>_</sup>
At Issue	65	\$100,000		\$100,000				\$100,000	\$6,230	\$0
1	65 / 66	-	\$0	\$103,750	\$103,750	\$93,875	5.00%	\$100,000	\$6,850	\$0
2	66 / 67	\$0	\$0	\$107,688	\$107,688	\$97,419	5.00%	\$100,000	\$7,540	\$15,080
3	67 / 68	\$0	\$0	\$111,822	\$111,822	\$101,140	5.00%	\$100,000	\$8,290	\$16,580
4	<b>68 / 69</b>	\$0	\$0	\$116,163	\$116,163	\$105,047	5.00%	\$100,000	\$9,120	\$18,240
5	69 / 70	\$0	\$0	\$120,721	\$120,721	\$109,149	5.00%	\$100,000	\$10,030	\$20,060
6	70 / 71	\$0	\$0	\$125,507	\$125,507	\$114,662	5.00%	\$100,000	\$11,040	\$22,080
7	71 / 72	\$0	\$0	\$130,533	\$130,533	\$120,490	5.00%	\$100,000	\$12,140	\$24,280
8	72 / 73	\$0	\$0	\$135,809	\$135,809	\$127,961	5.00%	\$100,000	\$13,350	\$26,700
9	73 / 74	\$0	\$0	\$141,350	\$141,350	\$135,896	5.00%	\$100,000	\$14,690	\$29,380
10	74 / 75	\$0	\$0	\$147,167	\$147,167	\$147,167	5.00%	\$100,000	\$16,160	\$32,320
11	75 / 76	\$0	\$16,160	\$136,307	\$136,307	\$136,307	5.00%	-	\$16,160	\$32,320
12	76 / 77	\$0	\$16,160	\$124,905	\$124,905	\$124,905	5.00%	-	\$16,160	\$32,320
13	77 / 78	\$0	\$16,160	\$112,932	\$112,932	\$112,932	5.00%	-	\$16,160	\$32,320
14	78 / 79	\$0	\$16,160	\$100,361	\$100,361	\$100,361	5.00%	-	\$16,160	\$32,320
15	79 / 80	\$0	\$16,160	\$87,161	\$87,161	\$87,161	5.00%	-	\$16,160	\$32,320
16	80 / 81	\$0	\$16,160	\$73,301	\$73,301	\$73,301	5.00%	-	\$16,160	\$32,320
17	81 / 82	\$0	\$16,160	\$58,748	\$58,748	\$58,748	5.00%	-	\$16,160	\$32,320
18	82 / 83	\$0	\$16,160	\$43,467	\$43,467	\$43,467	5.00%	-	\$16,160	\$32,320
19	83 / 84	\$0	\$16,160	\$27,423	\$27,423	\$27,423	5.00%	-	\$16,160	\$32,320
20	84 / 85	\$0	\$16,160	\$10,576	\$10,576	\$10,576	5.00%	-	\$16,160	\$32,320
30	94 / 95	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
50	114 / 115	\$0	\$16,160	\$0	\$0	\$0	0.00%	-	\$16,160	\$0
	Total Withdrawals:	First 30 Yrs: Cumulative:	\$323,200 \$646,400				5.00%+			

+ Annual Effective Rate over first 10 years.

^ Does not reflect applicable Market Value Adjustment (MVA). See page 13 for more information.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column.

Must meet eligibility requirements. See page 5.

\* Credited Interest Rate does not reflect the rider charge.

\* During years 11+ the annual effective rate over the first 10 years is used for the credited interest rate. <sup>1</sup> Subject to any applicable penalty-free withdrawal provisions.

> Illustration Date: 12/06/2024 This illustration is not valid unless all pages are present. Page 9 of 15

ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100.000.00 Agent Name: HANS SCHEIL State: NC

**ILLUSTRATION SNAPSHOT** 

**GLWB FEATURE DETAILS** Annual Charge: 1.25% of Initial Premium



### NON-GUARANTEED ANNUITY CONTRACT VALUES INDEX GROWTH PERIOD COMPARISON - MOST RECENT, HIGH, LOW

The Annual Effective Rates reflect initial allocations and application of current Index Strategy Rates to historical index returns, unless otherwise noted. The Accumulation Value reflects rider charges and selected withdrawal activity.

Annual Effective Rate Most Recent: 4.62%<sup>+</sup>

Annual Effective Rate Highest: 6.00%<sup>+</sup>

### Annual Effective Rate Lowest: 4.26%<sup>+</sup>

	MOST RECENT			HIGHEST				LOWEST				
Contract Year	Credited Interest Rate*	Accumulation Value	Net Premium	Level Lifetime Payment Amount#	Credited Interest Rate*	Accumulation Value	Net Premium	Level Lifetime Payment Amount <sup>#</sup>	Credited Interest Rate*	Accumulation Value	Net Premium	Level Lifetime Payment Amount#
At Issue		\$100,000	\$100,000	\$6,230		\$100,000	\$100,000	\$6,230		\$100,000	\$100,000	\$6,230
1	6.48%	\$105,230	\$100,000	\$6,850	2.93%	\$101,680	\$100,000	\$6,850	0.00%	\$98,750	\$100,000	\$6,850
2	0.00%	\$103,980	\$100,000	\$7,540	4.69%	\$105,199	\$100,000	\$7,540	6.48%	\$103,899	\$100,000	\$7,540
3	4.32%	\$107,222	\$100,000	\$8,290	8.40%	\$112,785	\$100,000	\$8,290	0.00%	\$102,649	\$100,000	\$8,290
4	10.71%	\$117,455	\$100,000	\$9,120	1.07%	\$112,742	\$100,000	\$9,120	4.32%	\$105,833	\$100,000	\$9,120
5	0.00%	\$116,205	\$100,000	\$10,030	6.91%	\$119,283	\$100,000	\$10,030	10.71%	\$115,918	\$100,000	\$10,030
6	13.70%	\$130,876	\$100,000	\$11,040	13.17%	\$133,742	\$100,000	\$11,040	0.00%	\$114,668	\$100,000	\$11,040
7	8.28%	\$140,462	\$100,000	\$12,140	11.18%	\$147,445	\$100,000	\$12,140	13.70%	\$129,128	\$100,000	\$12,140
8	0.28%	\$139,605	\$100,000	\$13,350	5.95%	\$154,968	\$100,000	\$13,350	8.28%	\$138,570	\$100,000	\$13,350
9	0.00%	\$138,355	\$100,000	\$14,690	0.00%	\$153,718	\$100,000	\$14,690	0.28%	\$137,708	\$100,000	\$14,690
10	3.46%	\$141,892	\$100,000	\$16,160	6.48%	\$162,429	\$100,000	\$16,160	0.00%	\$136,458	\$100,000	\$16,160
	Annual Effecti	ive Rate 10 Years	:	4.62%	Annual Effect	ive Rate 10 Years	:	6.00%	Annual Effect	ive Rate 10 Years	:	4.26%
							Index		Highest Inde	x Growth Period	Lowest Index 0	Frowth Period

Index	Highest Index Growth Period	Lowest Index Growth Period
S&P MARC 5% ER	12/31/2004 to 12/31/2014	12/31/2012 to 12/31/2022

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium <sup>+</sup> Annual Effective Rate over 10 years.

Credited Interest Rate does not reflect the rider charge.

# At the start of lifetime income, annual payments are reflected in the Annual Withdrawals column (Annual Withdrawals not shown on this page).

Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 10 of 15

# MNL Income Planning Annuity<sup>®</sup> Single Premium Deferred Annuity

Qualified Contract

### **CREDITED INTEREST RATES BY INDEX - MOST RECENT, HIGH, LOW**

This chart shows the Interest Credited Rate for non-guaranteed contract values shown on the previous page. This rate does not reflect the rider charge.

		INDEX OPTION BASED INTEREST CREDIT	
	Index Return	S&P MARC 5% ER	
	S&P MARC 5% ER	APP	Total
	S&P MARC 5% ER	P-Rate	Credited Interest
Alloc. %		100%	
YEAR		MOST RECENT	
1	6.48%	6.48%	6.48%
2	-2.92%	0.00%	0.00%
3	4.32%	4.32%	4.32%
4	10.71%	10.71%	10.71%
5	-3.30%	0.00%	0.00%
6	13.70%	13.70%	13.70%
7	8.28%	8.28%	8.28%
8	0.28%	0.28%	0.28%
9	-9.20%	0.00%	0.00%
10	3.46%	3.46%	3.46%
YEAR		HIGHEST	
1	2.93%	2.93%	2.93%
2	4.69%	4.69%	4.69%
3	8.40%	8.40%	8.40%
4	1.07%	1.07%	1.07%
5	6.91%	6.91%	6.91%
6	13.17%	13.17%	13.17%
7	11.18%	11.18%	11.18%
8	5.95%	5.95%	5.95%
9	-3.08%	0.00%	0.00%
10	6.48%	6.48%	6.48%
YEAR		LOWEST	00/0
1	-3.08%	0.00%	0.00%
2	6.48%	6.48%	6.48%
3	-2.92%	0.00%	0.00%
4	4.32%	4.32%	4.32%
5	10.71%	10.71%	10.71%
6	-3.30%	0.00%	0.00%
7	13.70%	13.70%	13.70%
8	8.28%	8.28%	8.28%
9	0.28%	0.28%	0.28%
10	-9.20%	0.28%	0.00%
10	-9.2070	Abbreviation APP	0.0070
			-
		Definition Annual Point-to-Point Rat	e

### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100.000.00 Agent Name: HANS SCHEIL State: NC

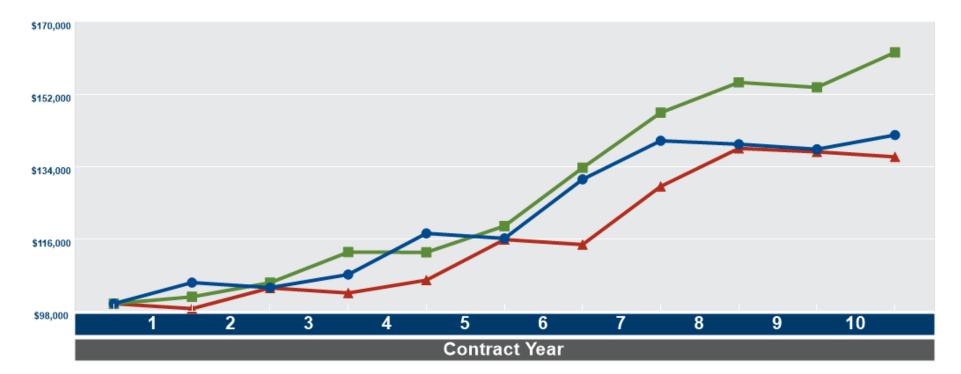
ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 **GLWB FEATURE DETAILS** Annual Charge: 1.25% of Initial Premium

### MIDLAND A Sammons Financial Company



### Projected Accumulation Value Based on Current Rates Over a 10 year Period

This graph shows the projected Accumulation Values based on historical index performance determined by the three historical indexing periods, the initial allocation, current GLWB Rider charges, withdrawal selections and current rates shown on page 6 of the illustration. Please refer to page 7 for Guaranteed Annuity Contract Values.



Most Recent Period High Growth Period Low Growth Period

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 12 of 15



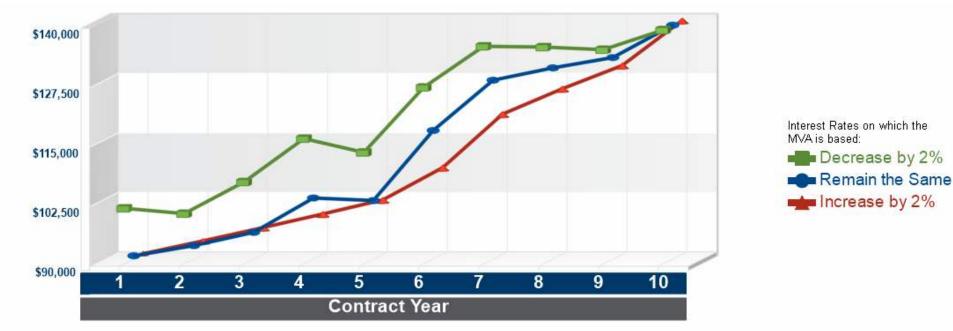
### MARKET VALUE ADJUSTMENT (MVA) Your contract also includes a market value adjustment feature—which may

Your contract also includes a market value adjustment feature—which may decrease or increase your surrender value depending on the change in the market value adjustment external index rate since your annuity purchase. Due to the mechanics of a market value adjustment, surrender values generally decrease as the market value adjustment external index rate rises or remains constant. When the market value adjustment external index rate decreases enough over time, the surrender value generally increases. However, the market value adjustment is limited to the surrender charge or the interest credited to the accumulation value.

After the MVA is applied, the surrender value will never be less than the Minimum Guaranteed Surrender Value or greater than the Accumulation Value.

Market value adjustments are applied only during the surrender charge period to surrenders in excess of the penalty-free amount.

The graph below shows the projected surrender value under sample MVA scenarios as described below during the surrender charge period of the Contract based on the initial premium amount and the assumption that there are no partial surrenders.



### Hypothetical Surrender Values Reflecting MVA

### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 13 of 15

Fixed Index Annuities are not a direct investment in the stock market. They are long-term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although Fixed Index Annuities guarantee no loss of premium due to market downturns, deductions from your Accumulation Value for additional optional benefit riders could under certain scenarios exceed interest credited to your Accumulation Value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

Withdrawals taken prior to age 59 1/2 may be subject to IRS penalties.

Premium taxes: Accumulation Value will be reduced for premium taxes as required by the state of residence. These taxes are not reflected in the illustrated values.

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The S&P<sup>®</sup> Multi-Asset Risk Control 5% Excess Return is managed to a volatility target, and as a result the index performance will not match the performance of any other index or the markets in general since volatility control tends to reduce both the rate of negative performance and positive performance of the underlying index, thereby creating more stabilized performance. The S&P<sup>®</sup> Multi-Asset Risk Control 5% Excess Return has been in existence since 3/27/2017. Ending values in years prior to inception are determined by S&P Dow Jones Indices LLC or its affiliates ("SPDJI") using the same methodology as used currently.

Based on the current interpretation of the Model Regulation adopted by AL, AZ, CO, IA, MD, ME, MO, NH, OH, RI and WV, Midland National is not illustrating the Fidelity Multifactor Yield Index 5% ER in these states. This illustration may not be used in those states.

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#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 14 of 15





#### Continued

MNL Income Planning Annuity<sup>®</sup> will be linked to the value of the Index. FPS does not provide investment advice to owners of the MNL Income Planning Annuity<sup>®</sup>, nor to any other person or entity with respect to the Index and in no event shall any MNL Income Planning Annuity<sup>®</sup> contract owner be deemed to be a client of FPS.

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<sup>1</sup> A feature offered "by current company practice" is not a contractual guarantee of this annuity contract and can be removed or changed at any time.

#### **ILLUSTRATION SNAPSHOT**

Covered Person (Age): Valued Client (65) JT Covered Person (Age): Joint Covered (65) Premium: \$100,000.00 Agent Name: HANS SCHEIL State: NC ILLUSTRATED WITHDRAWALS LPA beginning in Contract Year: 11 GLWB FEATURE DETAILS Annual Charge: 1.25% of Initial Premium

> Illustration Date: **12/06/2024** This illustration is not valid unless all pages are present. Page 15 of 15

### MNL Income Planning Annuity Input Summary Report

Producer					
Producer		HANS SCHEIL			
Owner Information					
Owner Information					
Owner Type		Same as Annuitant(s)			
Client Name		Valued Client			
Gender		Male			
Issue Age		65			
Jurisdiction		NC			
Annuitant Information					
Annuitant Type		Individual			
Client Name		Valued Client			
Gender		Male			
Issue Age		65			
		05			
Illustration					
Period Illustrated		Accumulation Only			
Illustration Effective Date		12/06/2024			
Market		Qualified			
Accumulation Benefits					
Guaranteed Minimum Accumulation Benefit	t	False			
Guaranteed Minimum Withdrawal Benefit		True		Lifetime	
Guaranteed Minimum Income Benefit		False			
Guaranteed Minimum Death Benefit		Account Value			
Initial Contribution					
Amount		\$100,000			
1035 Exchange Amount		\$0			
1035 Exchange Basis		\$0			
Periodic Payments					
Mode		Annual			
Scheduled Payments		Value		Adjustment	From - Through
		\$0.00		\$0.00	2 - M
Withdrawals					
Mode		Annual			
Scheduled Withdrawals	Туре	Withdrawal Basis	Value	Adjustment	From - Through
	None	Percentage	0.00%	\$0.00	2- M
Target Withdrawal					
Target Withdrawal		Not Elected			
	LPA	100.00%		\$0.00	11- M
Performance Model					
Illustration Based On		Custom Subaccount Allocation	on		
Subaccount Assumptions					
Past Performance Duration		Longest Common Period			
Illustrate Dollar Cost Averaging		False			
Subaccount		S&P MARC 5% ER	100	.00%	
Rebalance Subaccount		None			

### MNL Income Planning Annuity Input Summary Report

**Reports Options** 

Years to Illustrate

Contract Years 1-20